

1 Larry A. Hammond, 004049  
2 Anne M. Chapman, 025965  
3 OSBORN MALEDON, P.A.  
4 2929 N. Central Avenue, 21st Floor  
5 Phoenix, Arizona 85012-2793  
6 (602) 640-9000  
7 lhammond@omlaw.com  
8 achapman@omlaw.com

9 John M. Sears, 005617  
10 107 North Cortez Street  
11 Suite 104  
12 Prescott, Arizona 86301  
13 (928) 778-5208  
14 John.Sears@azbar.org

15 Attorneys for Defendant

SUPERIOR COURT  
YAVAPAI COUNTY, ARIZONA

2009 JUL 21 AM 9:16 ✓

JEANNE HICKS, CLERK

BY: N. Seguin

11 IN THE SUPERIOR COURT OF THE STATE OF ARIZONA  
12 IN AND FOR THE COUNTY OF YAVAPAI

13 STATE OF ARIZONA,  
14  
15 Plaintiff,

16 vs.

17 STEVEN CARROLL DEMOCKER,  
18 Defendant.

) No. CR 2008-1339

) Div. 6

) **DEFENDANT'S MOTION FOR**  
) **RULE 15.9 APPOINTMENT OF**  
) **TRANSCRIPTION AND**  
) **DOCUMENT EXPERTS**

) **(EX PARTE, IN CAMERA, UNDER**  
) **SEAL)**

19  
20  
21 Defendant Steven C. DeMocker, by and through counsel, hereby moves this  
22 court under Rule 15.9 (a) and (c) to appoint transcription and document experts.

23 **MOTION**

24 **1. Counsel Request That the Court Appoint AVTranz and Teris Under Rule**  
25 **15.9.**

26 Under Rule 15.9 (a) and (b) an indigent capital defendant may seek appointment  
27 of experts who are reasonably necessary to present a defense adequately at trial or  
28 sentencing. This Court has determined that Mr. DeMocker is indigent.

1 Counsel request the appointment of AVTranz under Rule 15.9 as a transcription  
2 expert. AVTranz is experienced in creating accurate transcripts and all work is  
3 performed or supervised by certified e-transcribers. Counsel require AVTranz'  
4 expertise in transcribing the 65 audio CD's that contain an estimated 56.5 hours of  
5 interviews and the 1,617 jail calls with an estimated 340 hours of calls, disclosed to the  
6 defense. Counsel are required to transcribe these interviews and jail calls because they  
7 were disclosed by the State without transcripts. Counsel are requesting that AVTrans be  
8 appointed at approximately \$11,449.50 for the 65 audio CD's<sup>1</sup> which reflects a 15%  
9 discount from AVTranz' usual and customary rate. This amount represents an estimate  
10 and AVTranz' final bill will reflect the actual cost of transcription with a 15% discount.  
11 Counsel are also requesting that AVTrans be appointed at approximately \$52,587.80 for  
12 the transcription of the 1,617 jail calls.<sup>2</sup> This amount represents a 15% discount of  
13 \$9,280.20 from AVTranz' usual and customary rate. This rate represents an estimate  
14 and AVTranz' final bill will reflect the actual cost of transcription with a 15% discount.  
15 This appointment needs to be made immediately as these transcripts are required to  
16 prepare for interviews and will take approximately 20 days to complete.

17 Counsel also request the appointment of Teris under Rule 15.9 as a document  
18 imaging and electronic discovery expert. Counsel require the assistance of Teris to  
19 Bates label and print the 4000 color photos produced by the State electronically without  
20 Bates numbers and convert them to a useable format, Bates label and print the 15,000  
21 pages of documents produced by the State electronically without Bates numbers.  
22 Counsel is requesting initial appointment of Teris at \$7,305.00 to Bates label, print and  
23 electronically convert these materials.<sup>3</sup> An additional 67,000 pages of "database"  
24 documents have been produced. Counsel is working with Teris to determine what these  
25

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26 <sup>1</sup> AVTranz's estimate for this is attached.

27 <sup>2</sup> AVTranz's estimate for this is attached.

28 <sup>3</sup> Teris' estimate for this is attached.

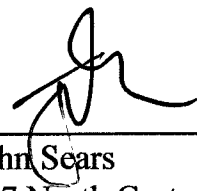
1 documents are and the best way to access them. Again, this appointment is urgent as  
2 counsel require these documents to prepare for interviews, other experts and trial.

3 **CONCLUSION**

4 For these reasons, and any adduced at any hearing on this matter, Mr. DeMocker  
5 requests that the Court appoint AVTranz and Teris under Rule 15.9 at the amounts  
6 requested above.

7 DATED this 21<sup>st</sup> day of July, 2009.

8  
9 By:

  
\_\_\_\_\_  
10 John Sears  
11 107 North Cortez Street, Suite 104  
12 Prescott, Arizona 86301

13 OSBORN MALEDON, P.A.  
14 Larry A. Hammond  
15 Anne M. Chapman  
16 2929 N. Central Avenue, Suite 2100  
17 Phoenix, Arizona 85012-2793

18 Attorneys for Defendant

16 ORIGINAL of the foregoing filed under seal  
17 this 21<sup>st</sup> day of July, 2009, with:

18 Jeanne Hicks,  
19 Clerk of the Court  
20 Yavapai County Superior Court  
120 S. Cortez  
Prescott, AZ 86303

21 COPY of the foregoing hand delivered  
22 this 21<sup>st</sup> day of July, 2009, to:

23 The Hon. Thomas B. Lindberg  
24 Judge of the Superior Court  
25 Division Six  
120 S. Cortez  
Prescott, AZ 86303

**Corporate Office**

365 E. Coronado Road  
Suite 100  
Phoenix AZ 85004  
United States  
602-263-0885

**Colorado Office**

600 17th Street, Ste 2800  
Denver, CO 80202  
(303) 634-2295

**Bill To**

Osborn Maledon  
Anne M Chapman  
2929 North Central Ave.  
21st Floor  
Phoenix AZ 85012-2793  
United States

Estimate Date

12/16/2008

Estimate #

2712

Case Number

CR20081339 / DR 08-029129

Hearing Dates

Interview Recordings

Terms

Due upon receipt

Case Name

**AZ v Steven Carroll DeMocker**

20	General - Transcription	20-Day Turnaround	General - Transcription (Item 6 - Interview with Jacob Janusek & Steve Democker - 20 minutes - WAV)	4.00	80.00
40	General - Transcription	20-Day Turnaround	General - Transcription (Item 24 - 911 Call - Dispatch Contact - about 35 minutes of calls)	4.00	160.00
22	General - Transcription	20-Day Turnaround	General - Transcription (Item 25 - Interview with Charlotte DeMocker (DS330014) - 27 minutes)	4.00	88.00
4	General - Transcription	20-Day Turnaround	General - Transcription (Item 37 - Stored Voicemail (928) 710-4883 - 2 minutes (CDA))	4.00	16.00
4	General - Transcription	20-Day Turnaround	General - Transcription (Item 37 - Stored Voicemail (928) 533-2729 - 2 minutes (CDA))	4.00	16.00
41	General - Transcription	20-Day Turnaround	General - Transcription (Item 41 - Interview with Jim Knapp 07-31-08 - Need special DVR Player	4.00	164.00

\*\*\*ATTENTION: A/V Tronics, Inc. is now doing business as AVTranz. This change is effective March 1, 2009. Please visit [www.avtranz.com](http://www.avtranz.com) for more information.

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2712

50	General - Transcription	20-Day Turnaround	- 48 minutes - Choppy Audio) General - Transcription (Item 42 - Interview with Jim Knapp 08-01-08 - Need special DVR Player - 60 minutes - Choppy Audio))	4.00	200.00
30	General - Transcription	20-Day Turnaround	General - Transcription (Item 43 - Interview with Katie DeMocker - Need special DVR Player - 34 minutes - Choppy Audio)	4.00	120.00
51	General - Transcription	20-Day Turnaround	General - Transcription (Item 43 - Interview with Katie DeMocker Disk 2 - Need special DVR Player - 56 minutes - Choppy Audio))	4.00	204.00
50	General - Transcription	20-Day Turnaround	General - Transcription (Item 43 - 1432-1657 --07-07-08 Need special DVR Player - 55 minutes - Choppy Audio))	4.00	200.00
125	General - Transcription	20-Day Turnaround	General - Transcription (Item 46 - Recording with Steve DeMocker (1-7) - 173 minutes - DSS & WAV)	4.00	500.00
6	General - Transcription	20-Day Turnaround	General - Transcription (Item 47 - LT0013185 : LT0002999 - 6 minutes) (WAV phone call)	4.00	24.00
100	General - Transcription	20-Day Turnaround	General - Transcription (Item 56 - Interview with John Farmer - Need special DVR Player - 105 minutes - Choppy Audio)	4.00	400.00
28	General -	20-Day Turnaround	General -	4.00	112.00

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2712

Transcription			Transcription (Item		
			66 - Interview with		
			Jana Johnson		
			09-30-08 - 34		
			minutes DSS)		
32	General -	20-Day Turnaround	General -	4.00	128.00
	Transcription		Transcription (Item		
			67 - Interview with		
			John Farmer		
			(Barbanon) - 39		
			minutes DSS)		
72	General -	20-Day Turnaround	General -	4.00	288.00
	Transcription		Transcription (Item		
			68 - Interview with		
			Renee Girard - 87		
			minutes DSS)		
79	General -	20-Day Turnaround	General -	4.00	316.00
	Transcription		Transcription (Item		
			69 - Interview with		
			Steve DeMocker		
			10-23-08 95		
			minutes DSS)		
69	General -	20-Day Turnaround	General -	4.00	276.00
	Transcription		Transcription (Item		
			70 - Interview with		
			Jacob Janusole		
			10-23-08 - 83		
			minutes DSS)		
7	General -	20-Day Turnaround	General -	4.00	28.00
	Transcription		Transcription (Item		
			70 - Interview with		
			Katie DeMocker		
			10-23-08 - 7		
			minutes DSS)		
15	General -	20-Day Turnaround	General -	4.00	60.00
	Transcription		Transcription (Item		
			70 - Interview with		
			Charlotte		
			DeMocker		
			10-27-08 - 16		
			minutes DSS)		
15	General -	20-Day Turnaround	General -	4.00	60.00
	Transcription		Transcription (Item		
			75 - Interview with		
			Charlotte		
			DeMocker - 16		
			minutes DSS)		
100	General -	20-Day Turnaround	General -	4.00	400.00
	Transcription		Transcription (Item		
			76 - Interview with		
			Renee Girard (1-6)-		
			120 minutes DSS)		
120	General -	20-Day Turnaround	General -	4.00	480.00

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Estimate Date

12/16/2008

Estimate #

2712

Transcription			Transcription (Item 77 - Interview with Katie DeMocker (1-8)- 172 minutes DSS)		
6	General - Transcription	20-Day Turnaround	General - Transcription (Item 77 - Interview with Chris Kottke- 5 minutes DSS)	4.00	24.00
138	General - Transcription	20-Day Turnaround	General - Transcription (Item 78 - Interview with James Knapp (1-7) - 194 minutes DSS)	4.00	552.00
20	General - Transcription	20-Day Turnaround	General - Transcription (Item 79 - Interview with John Kennedy - 31 minutes DSS)	4.00	80.00
26	General - Transcription	20-Day Turnaround	General - Transcription (Item 79 - Interview with Ruth Kennedy (1-4) - 37 minutes DSS)	4.00	104.00
95	General - Transcription	20-Day Turnaround	General - Transcription (Item 80 - Interview with Jacob Janusek - 116 minutes DSS)	4.00	380.00
25	General - Transcription	20-Day Turnaround	General - Transcription (Item 81 - Interview with Ann Sexarud- 33 minutes DSS)	4.00	100.00
16	General - Transcription	20-Day Turnaround	General - Transcription (Item 81 - Interview with Alex Knapp - 19 minutes DSS)	4.00	64.00
30	General - Transcription	20-Day Turnaround	General - Transcription (Item 82 - Interview Carols Financial Contacts (Derois, Casselena, Wallace, Fruge) - 36 minutes DSS)	4.00	120.00
70	General - Transcription	20-Day Turnaround	General - Transcription (Item 83 - Interview Barbara Onon (1-3) - 87 minutes DSS)	4.00	280.00

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Estimate Date  
Estimate #

12/16/2008  
2712

9	General - Transcription	20-Day Turnaround	General - Transcription (Item 83 - Interview Mike Terrible (1-4) - 11 minutes DSS)	4.00	36.00
55	General - Transcription	20-Day Turnaround	General - Transcription (Item 84 - Interview Jeff Weisel (1-3) - 78 minutes DSS)	4.00	220.00
50	General - Transcription	20-Day Turnaround	General - Transcription (Item 85 - Interview David Soule (1-4) - 63 minutes DSS)	4.00	200.00
75	General - Transcription	20-Day Turnaround	General - Transcription (Item 86 - Interview Sally Butler (1-5) - 99 minutes DSS)	4.00	300.00
40	General - Transcription	20-Day Turnaround	General - Transcription (Item 87 - Interview Katherine Dean (1-2) - 52 minutes DSS)	4.00	160.00
225	General - Transcription	20-Day Turnaround	General - Transcription (Item 88 - Interview additional persons (Flanagan, Dunbar, Gottlieb, Stafford, Horowitz, Waters, Hill, Fagan, Wood, Cornsweet, McCullogh, Noel, Stahl, Peterson, LaPorte, Service, Kennedy, Crowley, Cash, Graves, Promer) - 309 minutes DSS)	4.00	900.00
17	General - Transcription	20-Day Turnaround	General - Transcription (Item 89 - Contacts with Hartford Insurance - 20 minutes DSS)	4.00	68.00
36	General - Transcription	20-Day Turnaround	General - Transcription (Item 90 - Interviews with HBJ employees - 43 minutes DSS)	4.00	144.00
20	General -	20-Day Turnaround	General -	4.00	80.00



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12/16/2008  
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Transcription			Transcription (Item 91 - Carol Kennedy PHone Messages- 23 minutes DSS)		
11	General - Transcription	20-Day Turnaround	General - Transcription (Item 92 - Detective Brown PHone Messages- 12 minutes DSS)	4.00	44.00
35	General - Transcription	20-Day Turnaround	General - Transcription (Item 6026 - Interviews with Morgan Jay 11/28/08 to 12/02/08 - Need Special DVR player - Choppy Audio - First one 38 minutes)	4.00	140.00
15	General - Transcription	20-Day Turnaround	General - Transcription (Item 6026 - Interviews with Morgan Jay 11/28/08 to 12/02/08 - Need Special DVR player - Choppy Audio - second one 16 minutes)	4.00	60.00
100	General - Transcription	20-Day Turnaround	General - Transcription (Item 6034 - Interviews with Steven DeMocker - Need Special DVR player - Choppy Audio - Disk 1 108 minutes)	4.00	400.00
10	General - Transcription	20-Day Turnaround	General - Transcription (Item 6034 - Interviews with Steven DeMocker - Need Special DVR player - Choppy Audio - Disk 2 11 minutes)	4.00	40.00
18	General - Transcription	20-Day Turnaround	General - Transcription (Item 6045 - Contact with Brett Blawn - Phone calls 1 & 2 - 21 minutes - DSS & WAV)	4.00	72.00

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Estimate #

12/16/2008  
2712

70	General - Transcription	Custom	General - Transcription (Item 6046 - Contact with Girard 10/28/09 - Covert recording & phone call - 90 minutes - DSS & WAV)	6.00	420.00
10	General - Transcription	Custom	General - Transcription (Item 6047 - Contact with Charlotte & Sue DeMocker - covert recording - 12 minutes - DSS & WAV)	6.00	60.00
12	General - Transcription	20-Day Turnaround	General - Transcription (Item 6048 - Contact with Cynthis Wallace 10/27/08 - 14 minutes - DSS & WAV)	4.00	48.00
9	General - Transcription	20-Day Turnaround	General - Transcription (Item 6049 - Contact with Ruth Kennedy - phone call - 10 minutes - DSS & WAV)	4.00	36.00
7	General - Transcription	20-Day Turnaround	General - Transcription (Item 6050 - Animal Hospital Follow UP- phone call - 8 minutes - DSS & WAV)	4.00	28.00
20	General - Transcription	Custom	General - Transcription (Item 6051 - Contact with Cynthia Lee 12/05/08 - covert recording - 26 minutes - DSS & WAV)	6.00	120.00
35	General - Transcription	Custom	General - Transcription (Item 6052 - Jana Johnson 09/30/08 - covert recording - 46 minutes - DSS & WAV)	6.00	210.00
15	General -	20-Day Turnaround	General -	4.00	60.00

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Transcription			Transcription (Item 6053 - Contact with Scott Mason - phone calls - 3 files - 17 minutes - DSS & WAV)		
45	General - Transcription	Custom	General - Transcription (Item 6054 - Morgan Jay Contacts 11/28/08 & 12/02/08- covert recording - 3 files - 51 minutes - DSS & WAV)	6.00	270.00
100	General - Transcription	20-Day Turnaround	General - Transcription (Item 6055 - Robert Fruge 2 - Interview - 127 minutes - DSS & WAV)	4.00	400.00
50	General - Transcription	20-Day Turnaround	General - Transcription (Item 6056 - Contact with Laurie Spira - Phone calls - 3 files - 58 minutes - DSS & WAV)	4.00	200.00
70	General - Transcription	20-Day Turnaround	General - Transcription (Item 6061 - Interview with James Knapp - 87 minutes - DSS & WAV)	4.00	280.00
20	General - Transcription	20-Day Turnaround	General - Transcription (Item 6062 - Interview with Bob Burnett - 23 minutes - DSS & WAV)	4.00	80.00
16	General - Transcription	20-Day Turnaround	General - Transcription (Item 6063 - Interview with David Moronchier - Phone call - 18 minutes - DSS & WAV)	4.00	64.00
25	General - Transcription	20-Day Turnaround	General - Transcription (Item 6064 - Interview with Barb Onon - 29 minutes - DSS & WAV)	4.00	100.00

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Estimate Date  
Estimate #

12/16/2008  
2712

70	General - Transcription	20-Day Turnaround	General - Transcription (Item 6068 - Interview with John Lorenz (02/23/09): Interview with Paula Matthew (02/24/09) - 40 minutes & 44 minutes - DSS & WAV)	4.00	280.00
17	General - Transcription	20-Day Turnaround	General - Transcription (Item 6069 - Interview with Steve Eaton - 19 minutes - DSS & WAV)	4.00	68.00
0	General - Transcription	20-Day Turnaround	General - Transcription (Item 6070 - Interview with Reeder, Wheeler, Thornbird - EMPTY DISK)	4.00	0.00
50	General - Transcription	20-Day Turnaround	General - Transcription (Item 6076 - Interview with Ruth Kennedy - 65 minutes - DSS & WAV)	4.00	200.00
30	General - Transcription	20-Day Turnaround	General - Transcription (Item 6077 - Interview with Edward McCullough - 35 minutes - DSS & WAV)	4.00	120.00
39	General - Transcription	Custom	General - Transcription (Item 6078 - Interview with Sean Bailey- Covert recording - 44 minutes - DSS & WAV)	6.00	234.00
46	General - Transcription	Custom	General - Transcription (Item 6079 - Interview with Cheryl Hatzopolous - Covert recording - 2 files - 53 minutes - DSS & WAV)	6.00	276.00
105	General - Transcription	20-Day Turnaround	General - Transcription (Item	4.00	420.00

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8	General - Transcription	20-Day Turnaround	6081 - Copy of 2 audio cassettes from Evidence Item # 3300 and audio of counseling session with Steve - 3 files - 113 minutes - WAV) General - Transcription (Item 6082 - VR Movie PO261 DPS Forensics (copy of mini-dvd from Evidenc Item # 3300) Video of Steve appeared to be a financial planning meeting that was filmed - 6 minutes - MP3) General - Transcription (Item 6090 - Trail Ride Track 1 = 158 minutes , Track 2 = 64 minutes, Track 3 = 59 minutes - Recordings of Bike Rides Not Sure what to transcribe here? - DSS & WAV) General - Transcription (Item 6091 - Video of Love Lane and Rainmaker - Not Sure what to transcribe here? - DVD Format) General - Transcription (Item 6092 - Contact with Lisa Temple, Laura Kennedy & Tim Kyer - Phone Calls - 3 files = 15 minutes- DSS & WAV) General - Transcription (Item 6093 - Contact with	4.00	32.00
0	General - Transcription	20-Day Turnaround	General - Transcription (Item 6090 - Trail Ride Track 1 = 158 minutes , Track 2 = 64 minutes, Track 3 = 59 minutes - Recordings of Bike Rides Not Sure what to transcribe here? - DSS & WAV) General - Transcription (Item 6091 - Video of Love Lane and Rainmaker - Not Sure what to transcribe here? - DVD Format) General - Transcription (Item 6092 - Contact with Lisa Temple, Laura Kennedy & Tim Kyer - Phone Calls - 3 files = 15 minutes- DSS & WAV) General - Transcription (Item 6093 - Contact with	4.00	0.00
0	General - Transcription	20-Day Turnaround	General - Transcription (Item 6091 - Video of Love Lane and Rainmaker - Not Sure what to transcribe here? - DVD Format) General - Transcription (Item 6092 - Contact with Lisa Temple, Laura Kennedy & Tim Kyer - Phone Calls - 3 files = 15 minutes- DSS & WAV) General - Transcription (Item 6093 - Contact with	4.00	0.00
12	General - Transcription	20-Day Turnaround	General - Transcription (Item 6092 - Contact with Lisa Temple, Laura Kennedy & Tim Kyer - Phone Calls - 3 files = 15 minutes- DSS & WAV) General - Transcription (Item 6093 - Contact with	4.00	48.00
75	General - Transcription	20-Day Turnaround	General - Transcription (Item 6093 - Contact with	4.00	300.00

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		Nikki Check, Deane Shank, Jim Ciletti, Larry Rather - Phone Calls - 5 files = 100 minutes- DSS & WAV)			
50	General - Transcription	20-Day Turnaround	General - Transcription (No Item # - Martynas Linkevicius Interview - 06/16/09 - 58 minutes - DSS & WAV)	4.00	200.00
5	General - Transcription	20-Day Turnaround	General - Transcription (No Item # - 911 call - 3 minutes - CD Aud...	4.00	20.00
1	Administration Fee	Base Price	Administration Fee	8.00	8.00
	Partner Discount	Custom	15% Discount	-2,020.50	-2,020.50
				<b>Total</b>	<b>\$11,449.50</b>



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Case Number  
Hearing Dates  
Terms

CR20081339 / DR 08-029129  
Jail Phone Call Recordings (lte...  
Due upon receipt

Case Name

**AZ v Steven Carroll DeMocker**

160	General - Transcription	20-Day Turnaround	General - Transcription (Democker Nov 08 1-10 - 21 calls (Nov 1 through Nov 10 of 2008) = 224 minutes)	4.00	640.00
600	General - Transcription	20-Day Turnaround	General - Transcription (Democker Nov 08 11-30 - 75 calls (Nov 11 through Nov 30 of 2008) = 800 minutes)	4.00	2,400.00
630	General - Transcription	20-Day Turnaround	General - Transcription (Democker Dec 08 1-15 - 73 calls (Dec 1 through Dec 15 of 2008) = 841 minutes)	4.00	2,520.00
1150	General - Transcription	20-Day Turnaround	General - Transcription (Democker Dec 08 16-31 - 122 calls (Dec 16 through Dec 31 of 2008) = 1,532 minutes)	4.00	4,600.00
810	General - Transcription	20-Day Turnaround	General - Transcription (dmkr 1-09 1-125 - 91 calls (Jan 1 through Jan 14 of 2009) = 1,101 minutes)	4.00	3,240.00
1200	General - Transcription	20-Day Turnaround	General - Transcription (dmkr 1-09 126-216 - 125	4.00	4,800.00

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830	General - Transcription	20-Day Turnaround	calls (Jan 14 through Jan 31 of 2009) = 1,575 minutes) General - Transcription (Democker 2-09 1 of 2 - 83 calls (Feb 1 through Feb 14 of 2009) = 1,093 minutes)	4.00	3,320.00
825	General - Transcription	20-Day Turnaround	General - Transcription (Democker 2-09 15-28 - 83 calls (Feb 15 through Feb 28 of 2009) = 1,084 minutes)	4.00	3,300.00
875	General - Transcription	20-Day Turnaround	General - Transcription (democker 3-09 101-189 - 89 calls (Mar 1 through Mar 14 of 2009) = 1,152 minutes)	4.00	3,500.00
975	General - Transcription	20-Day Turnaround	General - Transcription (demoker 3-09 1-100 - 100 calls (Mar 14 through Mar 31 of 2009) = 1,278 minutes)	4.00	3,900.00
1290	General - Transcription	20-Day Turnaround	General - Transcription (DEMOKER 4-15-09 - 130 calls (Apr 1 through Apr 15 of 2009) = 1,686 minutes)	4.00	5,160.00
1150	General - Transcription	20-Day Turnaround	General - Transcription (Demoker 4-30-2009 - 117 calls (Apr 16 through Apr 30 of 2009) = 1,502 minutes)	4.00	4,600.00
1330	General - Transcription	20-Day Turnaround	General - Transcription (demoker 5-09 1 of 2 - 129 calls (May 1 through May 15 of 2009) = 1,732	4.00	5,320.00



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4747

1220	General - Transcription	20-Day Turnaround	minutes) General - Transcription (democker 2 of 3 may 2009 - 131 calls (May 16 through May 29 of 2009) = 1,604 minutes)	4.00	4,880.00
205	General - Transcription	20-Day Turnaround	General - Transcription (demoker 3 of 3 may 2009 - 23 calls (May 30 through May 31 of 2009) = 280 minutes)	4.00	820.00
990	General - Transcription	20-Day Turnaround	General - Transcription (democker 6-09 101-200 - 100 calls (June 1 through June 12 of 2009) = 1,292 minutes)	4.00	3,960.00
1025	General - Transcription	20-Day Turnaround	General - Transcription (democker 6-09 1-100 - 100 calls (June 12 through June 23 of 2009) = 1,338 minutes)	4.00	4,100.00
200	General - Transcription	20-Day Turnaround	General - Transcription (Jay, Morgan Phone calls - 25 calls (Dec 4 through Dec 24 of 2008) = 271 minutes)	4.00	800.00
1	Administration Fee	Base Price	Administration Fee	8.00	8.00
	Partner Discount	Custom	15% Discount	-9,280.20	-9,280.20

**Total \$52,587.80**

July 20<sup>th</sup>, 2009

To: Anne Chapman or Cindy Ferchaud, Osborn Maledon  
From: Bryan McIntosh, TERIS  
Re: Project Estimate

Teris is pleased to present the following project price agreement to Osborn Maledon. Client (Osborn, Maledon) understands that the project estimate will consist of approximately 15,000 color blowbacks, and approximately 5,000 Black and White blowbacks. Prior to the blowbacks, we will need to process some of the files from their native format to TIF/JPG images. We will also be electronically bates stamping the images prior to printing, and will need technical time to assign the prefixes to the correct images. The project will be completed at Teris' Phoenix location. Because of the level of difficulty and volume of work, the project will take approximately 2-4 business days to complete. Prior to the start of the project, client will review the Job Instruction Sheet to insure that all instructions are clear and being followed. Client will give approval to have the project produced in this manner.

**Total Estimate for EBS, Blowbacks and Hard Drive Deliverable Creation**

**First Stack (roughly 4000 Color Images):**

EBS Time	2.5 hours	x	\$55	=	\$137.50
Blowbacks	4000 images	x	\$.39	=	\$1,560.00
Hard Drive Deliverable*	1 Drive	x	\$75	=	\$75.00

**Second Stack (roughly 15,000 pages of usable data):**

Processing	15,000 pages	x	\$0.08	=	\$1,200.00
EBS Time	1.5 hours	x	\$55	=	\$82.50
Blowbacks (B/W)	5,000 images	x	\$.07	=	\$350.00
Blowbacks (Color)	10,000 images	x	\$.39	=	\$3,900.00
Hard Drive Deliverable*	1 Drive	x	N/A	=	N/A
<b>Grand Total:</b>				=	<b>\$7305.00</b>

*Note: The preceding information is only an estimate on documents produced; the final cost will be based on the exact number of images and technical time.*

**Terms and Conditions:**

1. Terms of payment are upon receipt of invoice.
2. Due to the large amount on the invoice Teris respectfully requests that we bill the Osborn Maledon client on this case directly in hopes to speed up the process.
3. If an invoice to the company remains unpaid for more than Fifteen (15) days from the receipt of the invoice, a service charge will be added.

I am an authorized representative of Osborn Maledon and have read and agreed to the above,

Approved by: \_\_\_\_\_  
Anne Chapman or Cindy Ferchaud

Date: \_\_\_\_\_

Submitted by: Bryan McIntosh  
Electronic Projects Manager  
Teris Phoenix

July 20<sup>th</sup>, 2009